



About us

Galaxy Mountain is a family-run investment fund located in Colorado Springs that operates enduringly profitable small businesses.

We currently operate a rapidly growing luxury residential gardening and landscaping company in Colorado Springs and Castle Rock, have made five total acquisitions in three years, and are looking to increase our holdings in a responsible manner.

Mike Jamieson, President



Mike has over 13 years of military operational combat aviation leadership which he leverages to help teams solve old business problems in new ways. He received an MBA from Harvard Business School, an MA in Development Economics from the University of Oklahoma, and a BS in Economics from the US Air Force Academy.

Active in M&A since 2019, Mike has led the company in making 5 acquisitions along the Colorado Front Range and will be actively managing any business in the first category.

Andy Bast, CFO Landscape platform CEO



Andy has over 20 years of experience starting, operating, selling, and providing consulting to businesses within the landscaping industry in several major US markets. He is passionate about bringing best practices from the most successful established-market companies to growing companies within Colorado's emerging market and has a keen mind for legal matters. He received his BS in Criminal Justice from Indiana University.

Experienced in all aspects of the green industry, Andy is the CEO of the Colorado green-industry operating company, Stone and Flower.

We are open to any of three opportunities:

I. Company poised for sustained growth in any appropriate industry

We are looking for a single established company located anywhere in the contiguous U.S. that meets the following criteria (company **must** meet the majority of these criteria):

<i>Profitability</i>	<i>Customer Loyalty</i>	<i>Industry/Region</i>	<i>Management Fit</i>
<ul style="list-style-type: none">• EBITDA/SDE \$1.25-2.75mm• 10+ years of operating history• > 20% EBITDA /SDE margin• Asking multiple less than 5	<ul style="list-style-type: none">• 50% or more of revenue is true recurring revenue• No undue customer concentration	<ul style="list-style-type: none">• Low cyclicalilty• Opportunity to increase market share• Above-GDP/national growth rate• Nonstop flight to Denver	<ul style="list-style-type: none">• Owner ready to transition out of daily involvement and seeking to preserve legacy• Skilled middle mgt team in need of a capable CEO

II. Tuck-in exterior home services acquisitions (smaller companies)

We are looking for companies in El Paso, Teller, or Douglas Counties that meet the following:

<i>Profitability</i>	<i>Customer Loyalty</i>	<i>Industry</i>	<i>Management Fit</i>
<ul style="list-style-type: none">• Gross profit margins over 50%• SDE/EBITDA margins over 15%• Asking multiple under 2, but will consider up to 3	<ul style="list-style-type: none">• Recurring residential contracts with high-end customers• Stability is important	<ul style="list-style-type: none">• Gardening• Landscaping• Compatible exterior home services; gutter cleaning, pet waste pickup, etc.	<ul style="list-style-type: none">• Owner looking to retire and preserve customer and employee relationships

III. Commercial or residential landscape/gardening platform (single larger company)

We are looking for a single established company along the front range (Pueblo to Ft. Collins) or central mountains (I-70 corridor as far west as Eagle) that meets the following criteria:

Areas of specific interest include Ken Caryl, Cherry Hills Village, Cherry Creek, Washington Park, Golden, Boulder, Summit and Eagle Counties

<i>Profitability</i>	<i>Customer Loyalty</i>	<i>Industry</i>	<i>Management Fit</i>
<ul style="list-style-type: none">• SDE/EBITDA over \$650k• Gross profit margins over 50%• SDE/EBITDA margins over 18%• Asking multiple under 3, but will consider up to 4	<ul style="list-style-type: none">• Long-term (annual or greater) contracts in place• Stability is exceptionally important to this opportunity	<ul style="list-style-type: none">• Landscaping• Gardening• Irrigation	<ul style="list-style-type: none">• Does not have an overreliance on guest workers• Competent middle mgmt. & sales teams in place or able to be hired/trained before transition